



## Debra A. Silverman

### Partner/Director

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#### PRACTICE

Business  
Health Care  
HIPAA Compliance  
Insurance Regulatory

#### EDUCATION

University of California, Hastings College of Law  
(J.D., *cum laude*, 1985)  
Princeton University  
(A.B., *cum laude*, 1982)

#### BAR ADMISSIONS

New York

#### COURT ADMISSIONS

New York State Supreme Court,  
Appellate Division

#### HONORS AND AWARDS

Best Lawyers in America® – Health Care Law (2016-2021)  
Super Lawyers – New York Metro (2014-2020)  
Long Island Business News - Outstanding Women in Law (April 2017)  
Long Island Business News - Who's Who in Women in Professional Services (October 2011)  
Long Island Business News - Ones to Watch - Law (July 2008)  
Long Island Business News - Ones to Watch (September 2007)

#### PROFESSIONAL ASSOCIATIONS

New York State Bar Association;  
American Bar Association (Health Law Section)  
American Health Lawyers Association

Debra A. Silverman is the Chair of Garfunkel Wild's Health Care Practice Group. She represents hospital systems, teaching and community hospitals, faculty practice plans and physician group practices, with an emphasis on managed care contracting, health care delivery networks, accountable care organizations, clinical integration, physician arrangements, antitrust and regulatory matters.

Along with administering the firm's managed care group, she handles direct negotiations with major managed care organizations (including Empire Blue Cross/Blue Shield, Aetna, CIGNA, United Healthcare and EmblemHealth as well as Medicare and Medicaid managed care plans) for fee-for-service, accountable care and full-risk arrangements. A frequent lecturer for the Healthcare Financial Management Association, Ms. Silverman was also a contributing author of the New York Health Law Update. Ms. Silverman has been selected for inclusion in The Best Lawyers in America every year since 2016, and has been named a "Super Lawyer" each year since 2014. She graduated *cum laude* from Princeton University and received her JD degree from the University of California, Hastings College of Law.

#### Speeches and Events

- "Fighting Commercial Third Party Payor Audits: Lessons Learned from Experience," Nassau County Bar Association Hospital and Health Law Committee (January 4, 2018)
- "2016 Not-for-Profit Educational Workshop: The Impact of Value Based Payment Reform on Providers; Mergers, Acquisitions and Strategic Alignments – What You Need to Know," hosted by Garfunkel Wild, P.C. and Baker Tilly, Melville, NY (October 18, 2016)
- "New York's Emergency Medical Services and Surprise Bills Law - It's in effect and it's being enforced," HFMA's 2016 Annual Institute (Hudson Valley, NY Chapter) "The Merged Healthcare Continuum - Is Bigger Better?" Tarrytown, NY (April 7, 2016)

**Speeches and Events (continued)**

- “Healthcare Integration in Connecticut: Where Will It Lead?” HFMA Connecticut Chapter, Rocky Hill, CT (December 15, 2015)
- “The New MSSP Final Rule: What’s Next for the Future of ACOs,” AHLA Webinar (July 13, 2015)
- “Managed Care Contracting Obligations and Value Based Purchasing,” Healthcare Financial Management Association, Connecticut Chapter, Hartford, CT (November 18, 2014)
- “Managed Care and ASCs” panel moderator, New York Metro ASC Symposium (September 12, 2014)
- “The ABC’s of ACO’s,” Fairfield County Medical Association (September 4, 2014)
- “Managed Care Boot Camp for Hospitals - The “New” Managed Care Environment,” New Jersey Hospital Association, Princeton, NJ (March 26, 2014)
- “The New Health Care – What’s In It for Us? Better Care Opportunities through Connecting, Cooperating and Collaborating,” Long Island Business News Health Care power breakfast series, Woodbury, NY (March 20, 2014)
- “The Nuts & Bolts of Medicaid Managed Long Term Care,” Featured speaker at seminar hosted by the Nassau Academy of Law/Nassau County Bar Association, Mineola, NY (January 30, 2014)
- “Plan-Provider Managed Care Contracting Webinar Series: A Blockbuster in the Making, Episode 3 - Hot Topics in Medicaid Plan-Provider Managed Care Contracting,” American Health Lawyers Association webinar (November 7, 2013)
- “Managed Care and the Post-Acute Provider ACO’s, FIDA’s, MLTC and Medicaid only Managed Care” featured speaker at Southern New York Association seminar, East Elmhurst, NY (June 18, 2013)
- Implementing FIDA for Payers and Providers, Joint seminar with GW and Loeb & Troper, East Elmhurst, NY (April 17, 2013)
- “Managed Long Term Care (MLTC) and Home Health – It’s Happening Now,” Executive Roundtable Discussion, Member of Panel, Sponsored by Garfunkel Wild, P.C. and Grassi & Co.,

Jericho, NY (January 30, 2013). Panelists include Debra Silverman of Garfunkel Wild, a leading expert in managed care and representatives from two major MLTC plans, Healthfirst and FidelisCare, and Singlepoint Care Network, a care management company and IPA specializing in the home care industry.

- “Positioning for Reimbursement - Payor Responses to Healthcare Reform & Introduction to ACOs,” HFMA Metropolitan New York Chapter seminar, New York, NY (November 19, 2010)
- Hot Topics in Hospital Contracting, HFMA New Jersey Chapter Managed Care Issues workshop (December 8, 2009)
- Legal Implications of “Physician Alignment Strategies” presented by HFMA Hudson Valley NY Chapter, Fishkill, NY. Session entitled “Physician Alignment Strategies” and “Advanced Chargemaster Strategies” (October 29, 2009)

**Publications**

- Co-author, AHLA Health Plans Contracting Handbook: A Guide for Payers and Providers (8<sup>th</sup> Edition), American Health Lawyers Association, March 2021
- “Accountable Care Organizations: Before You Jump In...,” Journal of the American College of Radiology (Volume 8, Number 9) September 2011